

*An Online Leadership Workshop  
By Bill Durkin*



# CONVERSATIONS

*A Better Way to Work & Live*



*Bill Durkin, Founder of One Positive Place, is an Author, Facilitator and Leadership Coach*

## LET'S CHANGE THE CONVERSATION

The negativity being spread in our world has created too many destructive conversations that focus on what's wrong and where people disagree. These interactions create unhealthy stress, damage relationships, and diminish trust. Negative conversations also decrease productivity, engagement and well-being at work.

## IT'S TIME TO PRACTICE

**THE POSITIVE CONVERSATIONS Workshop & Coaching** gives leaders the opportunity to practice the skills required to unite their organization, create healthy growth and bring out the best in everyone... one conversation at a time. The Workshop is designed and delivered by Bill Durkin.

### **In This Workshop You Will Get Better at:**

- ◆ *Creating & Telling Positive Stories*
- ◆ *Listening to Learn & Connect*
- ◆ *Using Questions to Inspire & Influence*
- ◆ *Turning Conflict & Adversity into Positive Growth*

### **The Workshop Includes:**

- ◆ *A 3 Hour Group Training Experience*
- ◆ *A 28 Day Follow-up Process*
- ◆ *Individual Coaching*



*Your Leadership is Needed.  
Now More Than Ever*

**Sign Up Today**

@

[https://www.onepositiveplace.com/  
workshops](https://www.onepositiveplace.com/workshops)



**MAKE YOUR WORLD  
ONE POSITIVE PLACE**

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## ***What People Are Saying About Bill Durkin...***

“Bill has been more than just a leadership coach because this is a family business and he helped my entire family get along better.

Being involved in a family business is not easy. Without his help, we were in for tough times. There’s so much to attribute to him over the last year. He has helped me really communicate better and be more gracious. It’s been massive what he’s done to improve our quality of work and life.” Artie Cichy, VP, SurfaceWerks, Inc.



“The workshop and follow-up sessions conducted by Bill Durkin for PwC has added new dimensions to my leadership and enhanced my contributions to my work. I’ve been able to extend myself to the teams that I lead, to elicit their participation, and to bring out the best in each of them.

Business is often a complex matter, and the heart of any business is people. I would highly recommend Bill Durkin, because he has such a positive impact on people’s ability to relate, communicate, and perform. He has developed a real ability to bring people together, which is instrumental for increasing productivity and effectiveness in all business.” Pam Nigro, US UT, PricewaterhouseCoopers



“I believe life is made up of business and family. Bill understands both of those and how they connect, and that’s what is so special about this guy.

He’s able to just bring you in whether it’s with his video coaching, his sense of humor, or doing some workshops. In fact, at the end of his sessions, you always want more.

Bill was also able to get our sales guys out of their comfort zones and to think differently about how they sell. Bill was very helpful at a growing point in our company.”  
Ben Kelly, Sales Manager, Rubber-Inc.



“In our business, especially on the management side of real estate, we constantly deal with conflict. We constantly deal with challenges. So, to have Bill come in and talk about positive strengths and how to foster positive conversation has been the number one take-away.

I’ve done a couple video coaching sessions with Bill that have been tape-recorded and they have been a phenomenal reminder of being more cognizant of what I’m saying and how I’m saying it. I recently re-watched one of the videos toward the end of last week and thought it was extremely helpful.”  
Craig Cudzilo, Vice President, Lincoln Property Company